



## ASX ANNOUNCEMENT (ASX: CPT)

DATE: 23 January 2020

### SALES UPDATE

**Cipherpoint Limited (ASX:CPT)** is pleased to advise that renewals and maintenance extensions for its cp.Protect (Eclipse) software have been progressing in line with internal expectations and historical rates of renewal.

In December and January those received included: Office of the US Secretary of Defence (OSD) support group; Arthur J Gallagher a global international service provider and property/casualty insurance and risk management company; and Ballad Health (Mountain State Health Alliance) a major US health provider. Further renewals and extensions are due in the next quarter.

Following increased focus and spend on our digital lead generation activities the number of leads and new opportunities in our sales pipeline for cp. Protect and cp.Discover products have more than doubled.

cp.Protect puts control of the data in the hands of the data owner/manager, including blinding privileged users such as system administrators. This reduces the risk of insider threat and ensures privacy compliance such as required by many national data laws. Cipherpoint has also extended the features of cp.Protect to support customers using their own HSM for storage of encryption keys and integration with their Active Directory for user management.

Ends--

This announcement has been approved for release by Ted Pretty, Chairman.

### About Cipherpoint

Cipherpoint is a leading provider of software solutions that enable continuous identification, classification and secure management of unstructured data across enterprise and the cloud and consolidates control into one place for companies to securely manage their data to be compliant, reduce risk, reduce costs and improve productivity.

Cipherpoint empowers businesses to discover, protect and control sensitive information across multiple platforms and repositories with industry best security for Microsoft SharePoint & Office 365 and Secure Enterprise File Sharing & Collaboration.

Our customers & partners span the public sector and defence, aerospace, technology, automotive, manufacturing, finance, media and sports industries.

**Further information**

For further information, please visit <https://covata.com/cipherpoint.com>

**Cipherpoint investor relations contacts:**

Steven Bliim  
Cipherpoint Limited  
Chief Operating Officer, Executive Director and Joint Company Secretary  
steven.bliim@cipherpoint.com  
+61 2 8412 8200

Michael Brown  
Pegasus Advisory  
mbrown@pegasusadvisory.com.au  
+61 400 280 080

For personal use only